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Stevia opportunities, concerns and challenges for the EU market

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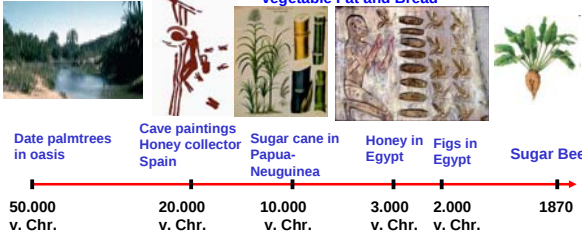
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The human love to sweet taste

Meat, Fat, Berries, Mushrooms

Cereals, Vegetables, Pulses
Milk, Cheese, Yoghurt, Wine, Beer, vegetable Fat and Bread

Sugar as mass product



Date palm trees in oasis
50.000 v. Chr.

Cave paintings Honey collector Spain
20.000 v. Chr.

Sugar cane in Papua-Neuguinea
10.000 v. Chr.

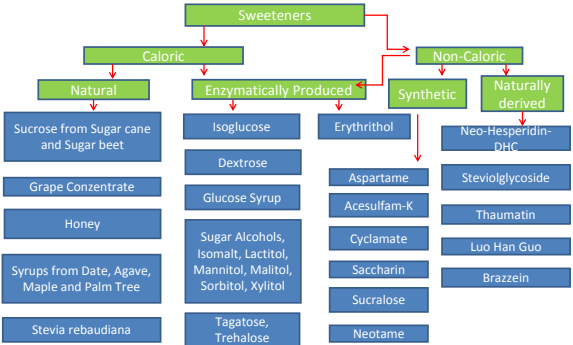
Honey in Egypt
3.000 v. Chr.

Figs in Egypt
2.000 v. Chr.

Sugar Beet
1870

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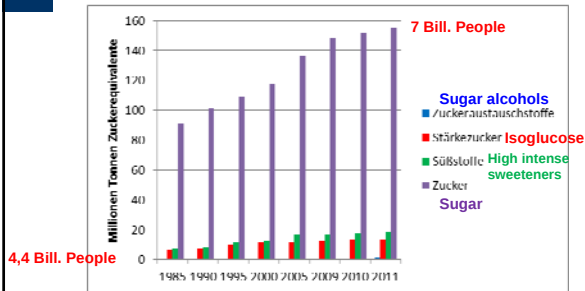
Human inventions for the sweet taste



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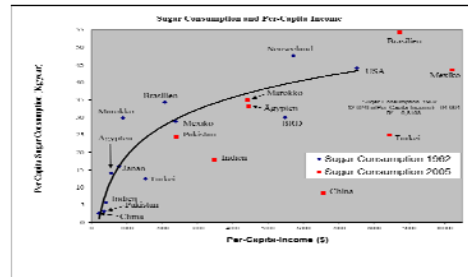
graph TD
    Sweeteners --> Caloric
    Sweeteners --> Non-Caloric
    Caloric --> Natural
    Caloric --> Enzymatically_Produced[Enzymatically Produced]
    Non-Caloric --> Synthetic
    Non-Caloric --> Naturally_derived[Naturally derived]
    Natural --> Sucrose[Sucrose from Sugar cane and Sugar beet]
    Natural --> Grape[Grape Concentrate]
    Natural --> Honey[Honey]
    Natural --> Syrups[Syrups from Date, Agave, Maple and Palm Tree]
    Natural --> Stevia[Stevia rebaudiana]
    Enzymatically_Produced --> Isoglucose[Isoglucose]
    Enzymatically_Produced --> Dextrose[Dextrose]
    Enzymatically_Produced --> Glucose_Syrup[Glucose Syrup]
    Enzymatically_Produced --> Sugar_Alcohols[Sugar Alcohols, Isomalt, Lactitol, Mannitol, Malitol, Sorbitol, Xylitol]
    Enzymatically_Produced --> Tagatose_Trehalose[Tagatose, Trehalose]
    Synthetic --> Erythritol[Erythritol]
    Synthetic --> Aspartame[Aspartame]
    Synthetic --> Acesulfam_K[Acesulfam-K]
    Synthetic --> Cyclamate[Cyclamate]
    Synthetic --> Saccharin[Saccharin]
    Synthetic --> Sucralose[Sucralose]
    Synthetic --> Neotame[Neotame]
    Naturally_derived --> Neo_Hesperidin_DHC[Neo-Hesperidin-DHC]
    Naturally_derived --> Steviolglycoside[Steviolglycoside]
    Naturally_derived --> Thaumatin[Thaumatococcus]
    Naturally_derived --> Luo_Han_Guo[Luo Han Guo]
    Naturally_derived --> Brazzein[Brazzein]
  
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Development of world sweeteners consumption



Quelle: Internationale Zuckerorganisation, London, 2012

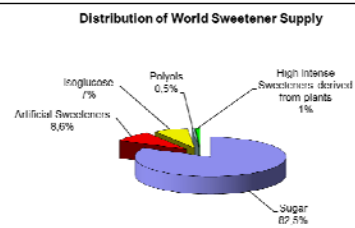
Sugar Consumption and Per-Capita-Income



Opportunities

Markt Dynamics in the world and in the EU

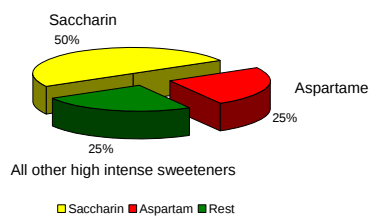
Distribution of World Sweetener Supply



Quelle: ISO, 2013

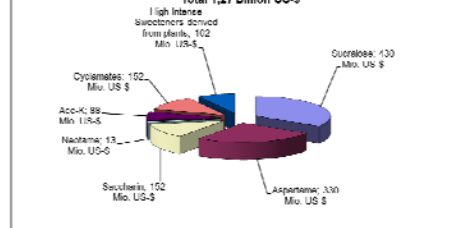
Distribution of World Market Shares of High Intense Sweeteners

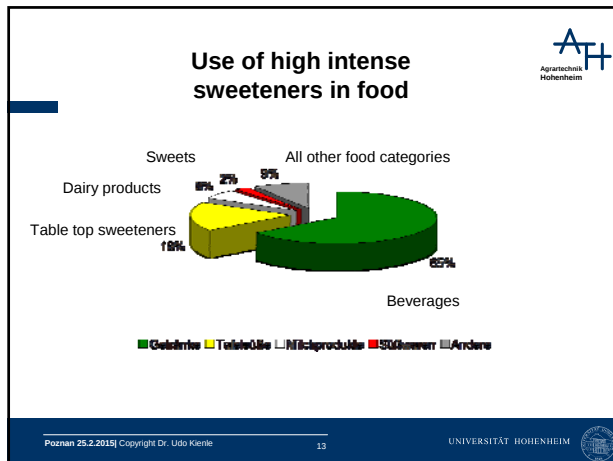
Total Volume: 18 Mio. TSE (tonnes sucrose equivalents)



Sales Volume of Low Calorie Sweeteners

Global Sales Volume of High Intense Sweeteners in US-\$ (2013)
Total 1,27 Billion US-\$

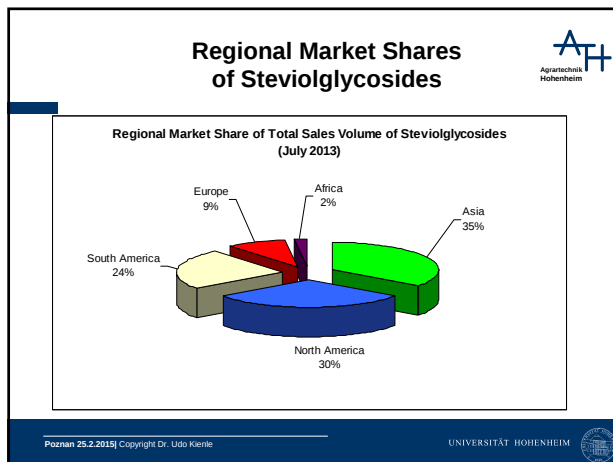




Share of sugar-reduced products in certain food categories

- Chewing gum 95%
- Beverages 20%
- Table top Sweeteners 15%

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Concerns

What are the problems of Steviolglycosides?

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What is Stevia?

Sweeteners from *Stevia rebaudiana* E960 versus Food Ingredient

Leaves from *Stevia rebaudiana*

Food Additive (E960)

- Steviolglycosides with high purity
- Produced by a chemical process
- Can not be named "naturally"
- Organoleptic problems
- Low consumer acceptance
- 95% produced in China
- Practically no market (2% in EU)
- Production by biosynthetic process is possible (market entrance 2016)

Food Ingredient (Novel Food)

- Natural extracts with good taste
- Only physical process is applied
- Only solvent is water
- Consumer test in Germany: 69% satisfied with the taste
- Production only in EU
- Product 100% from agricultural production
- No biosynthetic process is possible
- The only long-term sustainable solution

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Sweeteners from *Stevia rebaudiana* Bertoni

Steviol

Name	R1	R2	Süßkraft	Natürliche Zusammensetzung
Stevioside	β-D-Glucose	β-D-Glucose-β-D-Glucose (2-1)	110 - 270	60 - 70%
Rebaudioside A	β-D-Glucose	β-D-Glucose-β-D-Glucose (2-1)	150 - 320	20 - 30%
Rebaudioside C	β-D-Glucose	β-D-Glucose-β-D-Glucose (3-1)	40 - 120	5 - 10%
Rebaudioside D	β-D-Glucose	β-D-Glucose-β-D-Glucose (3-1)	200 - 250	Spuren
Rebaudioside E	β-D-Glucose	β-D-Glucose-β-D-Glucose (2-1)	150 - 200	Spuren
Dulcicide A	β-D-Glucose	β-D-Glucose-β-D-Glucose (2-1)	40 - 70	5 - 10%

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Allowed Steviolglycosides according to approval Status 2011



Will be produced by genetically modified yeast



Between natural occurring, chemical synthesis, enzymatic and genetic engineering

Typ	Reste an Steviol - Gerüst	Formel	Molekulargewicht (g/mol)	Stärke*
Rebaudioside A	β-glc	(β-glc) ₁ -β-glc	C ₄₂ H ₇₂ O ₁₅	200-300
Rebaudioside B	β-glc	(β-glc) ₂ -β-glc	C ₅₄ H ₈₈ O ₁₉	150
Rebaudioside C	β-glc	(β-glc, α-rha)-β-glc	C ₅₄ H ₈₈ O ₁₉	30
Rebaudioside D	β-glc	(β-glc) ₂ -β-glc	C ₅₄ H ₈₈ O ₁₉	221
Rebaudioside E	β-glc	(β-glc) ₂ -β-glc	C ₅₄ H ₈₈ O ₁₉	174
Rebaudioside F	β-glc	(β-glc, β-xyl)-β-glc	C ₅₆ H ₉₀ O ₁₉	200
Stevioside	β-glc	(β-glc) ₂ -β-glc	C ₄₂ H ₇₂ O ₁₅	210
Steviolbioside	β-glc	(β-glc) ₂ -β-glc	C ₄₂ H ₇₂ O ₁₅	90
Rebaudioside H	β-glc	(β-glc) ₂ -β-glc	C ₄₂ H ₇₂ O ₁₅	114
Dulcoside A	β-glc	α-rha-β-glc	C ₄₄ H ₇₄ O ₁₅	30

glc = glucose rha = rhamnose xyl = xylose
*aus Kinghorn et al 1999, pg 403

Metabolite

Breeding

New Steviolglycosides from Stevia rebaudiana MORITA 2010



Will be produced by genetically modified yeast

No.	Steviol Glycoside	R ₁	R ₂
I	Dulcoside III	β-glc-α-rha(2→1)	β-glc(3→1)
II	Rebaudioside G	β-glc-β-glc(3→1)	β-glc
III	Rebaudioside D	β-glc-β-glc(3→1)	β-glc-β-glc(3→1)
IV	Rebaudioside H	β-glc-α-rha(2→1)-β-glc(3→1)	β-glc
V	Rebaudioside I	β-glc-β-glc(3→1)	β-glc(3→1)
VI	Rebaudioside K	β-glc-α-rha(2→1)	β-glc-β-glc(3→1)
VII	Rebaudioside L	β-glc-β-glc(3→1)	β-glc-α-rha(2→1)
VIII	Rebaudioside M	β-glc-β-glc(3→1)	β-glc-β-glc(3→1)
IX	Rebaudioside N	β-glc-β-glc(3→1)	β-glc-α-rha(2→1)
X	Rebaudioside O	β-glc-β-glc(3→1)	β-glc-β-glc(3→1)

Quelle:
Morita WO201/038911

2.2 Actual Application for Food Use of Steviolglycosides according to EU directive 1131/2011

About 30% of sugar is replaceable in foods and beverages



Kategorie	Max. Steviol-äquivalente mg/l oder mg/kg	Max. Steviolglycoside (Stevia) mg/l oder mg/kg
Getränke (incl. Milchhaltige und Getränkepulver)	80	240
Alkoholhaltige Getränke mit weniger als 15 % Alkohol	150	450
Joghurt	100	300
Speiseeis	200	600
Konfitüren und Fruchtaufstriche	200	600
Soßen inkl. Ketchup	120	360
Schokolade	270	810
Zuckerfreie Süßwaren	350	1050
Zuckerfreier Kaugummi	3300	9900
Table-top Süßungsmittel	Quantum satis	

Japanese Cancer Study on Stevioside 1997



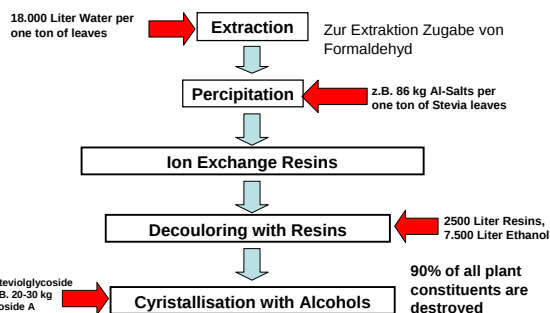
Carcinogenicity studies of stevioside 599

Table 1. Body weights, daily intakes of food and stevioside, final survival rates and survival times for F344 rats given stevioside in the diet for 104 wk

Sex	Treatment	Daily intake of			
		Body weight at wk 104 (g)	Food (g/rat)	Stevioside (mg/kg body weight)	Final survival rate (%)
Male	Control	455 ± 34	15.2 ± 0.6	0	78
	2.5%	445 ± 54	15.4 ± 0.7	969 ± 308	72
Female	Control	431 ± 31*	15.5 ± 0.7	1997 ± 617	60†
	2.5%	305 ± 38	10.0 ± 0.8	0	78
	5%	294 ± 30	10.1 ± 0.9	1120 ± 285	70
	5%	263 ± 20*	10.0 ± 0.7	2387 ± 908	78

Values are mean ± SD.
*Significant difference from controls ($P < 0.05$; Scheffé's test).
†Significant difference from controls ($P < 0.01$; Scheffé's test).
‡Significant difference from controls ($P < 0.05$; Fisher's exact probability test).

Legal Production Procedure



Challenges



Do we need really high intense sweeteners?

Do we need Stevia?

General Situation



Sweetness and Sweeteners is a Hot Topic in Society and Science



World Nutrition Situation



- 870 Million People (12% of world population) suffer of under-nutrition.
- Worldwide obesity has more than doubled since 1980.
- In 2014, more than 1.9 billion adults, 18 years and older, were overweight. Of these over 600 million were obese. Double as much as under-nutrition!
- 39% of adults aged 18 years and over were overweight in 2014 (38% of men and 40% of women), and 13% (11% of men and 15% of women) were obese.
- 42 million children under the age of 5 are overweight



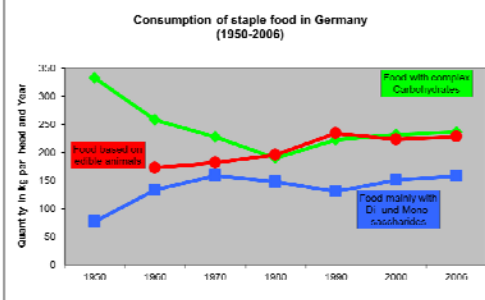
Worldwide Epidemic of Diabetes



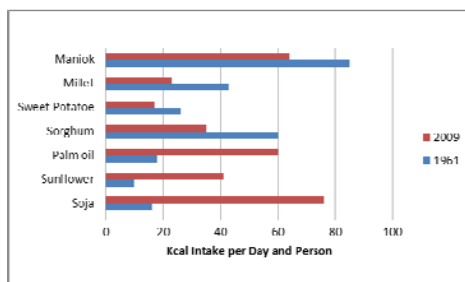
Geschätzter Anteil von Diabetikern an der Gesamtbevölkerung im Jahre 2030.
Share of diabetic people of total population in 2030.



Change in Nutrition Habits in Germany



Change in per Person and per day intake of calorie sources



Source: Khoury et al 2014; Proc. Natl. Acad. Sci. USA

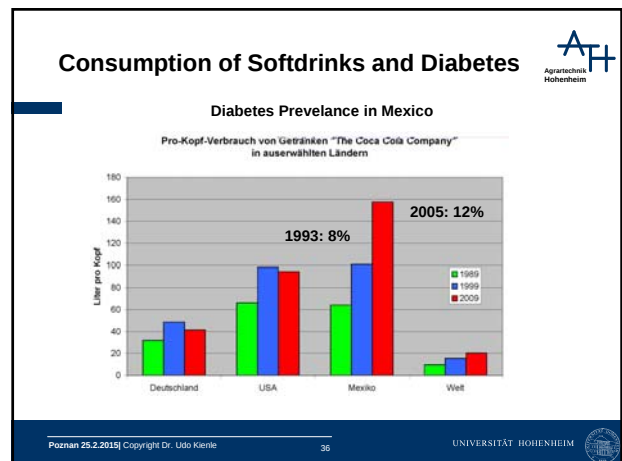
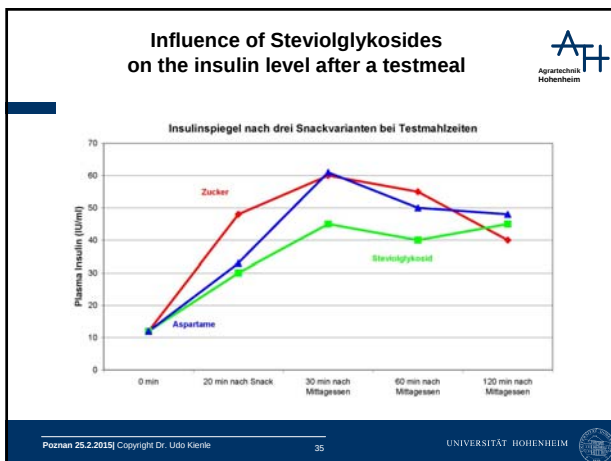
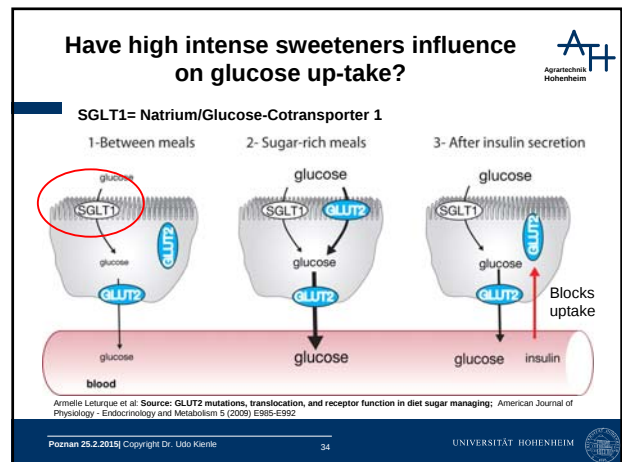
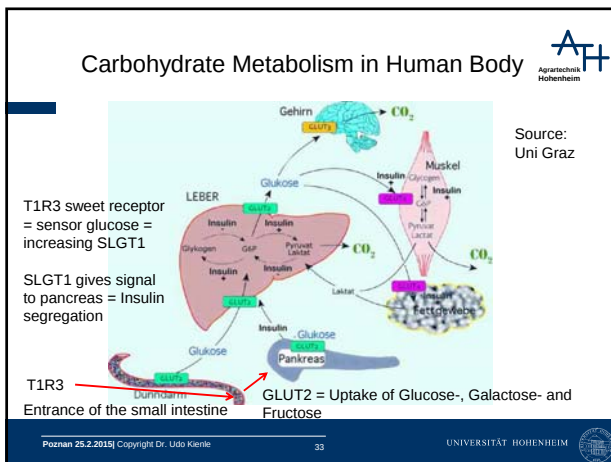
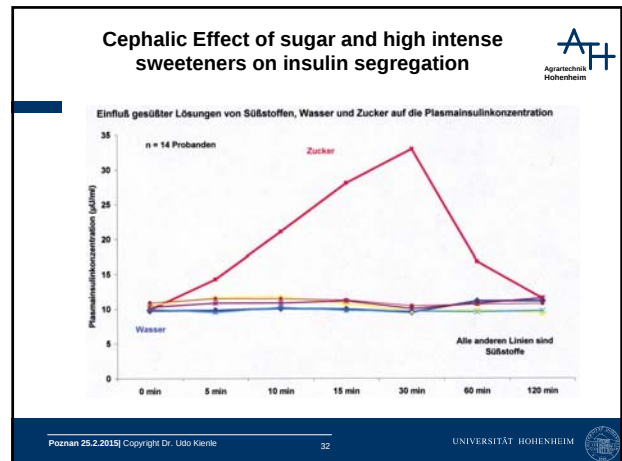
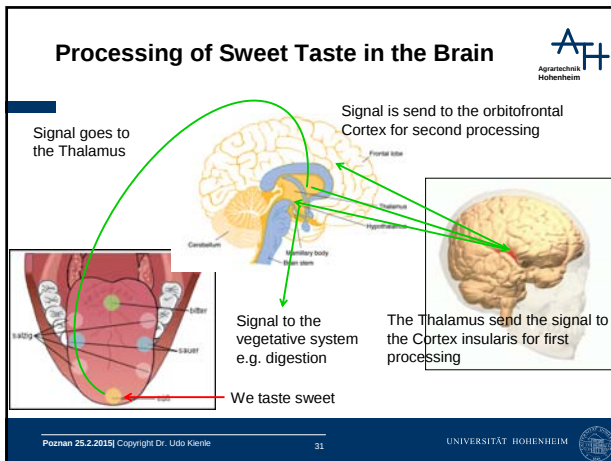


Three Hypthesis: How Intense Sweetener may work in human body

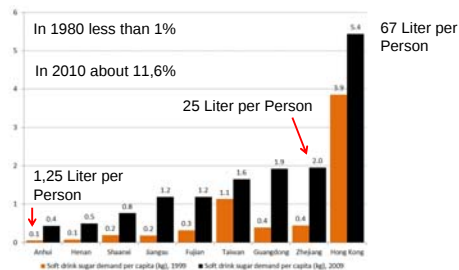


- The sweet taste of Intense Sweeteners lead to an increased appetite because of lack of energy together with the sweet taste
- Intense Sweeteners change the carbohydrate metabolism, sugars utilization is increased = more fat
- Intense Sweeteners change intestine microflora leading to obesity and diabetes

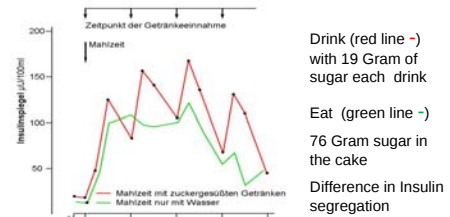




Softdrink and Diabetes Prevalance in China



Influence of sugar sweetened beverages on insulin level



Additional problem: Sugared Softdrinks do not influence satiety

Conclusions

- In modern nutrition we will need low calorie sweeteners because we need to unlock sweet taste from calories
- Low calorie must not only be safe in toxicology terms
- Low calorie must also be safe in terms of human physiology
- **This is the research gap: Here we contribute with the Go4Stevia-Project to match the needs of society!**

- Thanks for your attention!

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■ www.go4Stevia.eu